

## **BUSHMAN EQUIPMENT INC. STANDARD TERMS AND CONDITIONS OF SALE**

All sales by Bushman Equipment, Inc. ("Bushman") are subject to the following terms and conditions. All proposals, quotations or acknowledgments issued by Bushman are an offer to sell products or services pursuant to these terms and conditions. Bushman objects to any additional or different terms contained in any documentation submitted by Customer. Bushman's acceptance of any order is contingent upon Customer's assent to these terms and conditions. No waiver or modification of these terms and conditions shall be binding on Bushman unless authorized in writing by Bushman.

**PRICES/TAXES.** Prices are subject to escalation in the event of an increase in material related costs. The minimum charge for any order will be \$75. Unless otherwise stated or agreed, Bushman's prices do not include freight charges or sales, use, duties or similar taxes or fees.

### **PAYMENT TERMS.**

#### *Sales within North America:*

Payment terms shall be as specified in the proposal or quote provided to the customer. Progress payments may be required as specified in the proposal or quote.

#### *Sales outside North America:*

Unless otherwise agreed, all export sales made outside of North America are made on the condition that prior to shipment the Customer open an irrevocable letter of credit under terms and conditions acceptable to Bushman or establish satisfactory credit with Bushman. At Bushman's option, export orders may be subject to special export payment terms and quotations. Progress payments may be required as specified in the proposal or quote. All payments must be in U.S. dollars. If an open account Customer fails to make full and timely payment, Bushman may defer shipment of other orders, or may cancel all or any part of any unshipped order until such payment is made.

#### *Miscellaneous:*

Payments made by credit card shall be subject to an additional processing fee. Bushman reserves the right to charge customers a shipping & handling fee (which includes internal handling and related costs) which will be applied at the time of order and reflected on the customer's invoice. Invoices that are more than thirty (30) days past due are subject to a late charge of one percent (1%) per month on the amount of the past due balance. If Customer's account is past due and Bushman has notified Customer verbally or in writing of the past due balance, Bushman may, without advance notice, immediately stop work or cease providing any and all products or services to Customer. If the Customer's account, after default, is referred to an attorney or collection agency for collection, Customer shall pay all of Bushman's expenses incurred in such collection efforts including, but not limited to, court costs and reasonable attorneys' fees.

### **LIMITED WARRANTY.**

(i) New Products. New products sold by Bushman will conform to the applicable Bushman product specifications or any Customer specifications agreed to in writing by Bushman and will be free from defects in material and workmanship under normal use, service, and environmental conditions for one year from the date of start-up or eighteen months from the date of shipment of the product, whichever occurs first.

(ii) Service and Repairs. Bushman only warrants that the services or repairs performed by Bushman on Customer's product will be of good and merchantable quality, free from defects in materials and workmanship, and comply with applicable standards governing the repair of such products for one year from the date of shipment. For products not originally manufactured by Bushman, Bushman makes no warranty that the design of the product either before or after alteration, repair, or modification complies with applicable design

standards for such products. Customer is responsible for inspecting and testing such products in accordance with applicable safety standards after alteration, repair, or modification by Bushman. Should Customer elect not to implement the full scope of repairs or services recommended by Bushman, Bushman makes no warranty and assumes no liability for any subsequent failure of such item, part or assembly.

Except as set forth in (a) and (b) above, Bushman makes no other warranty, express or implied, INCLUDING ANY WARRANTY OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE. The above Limited Warranty shall not apply to (1) any Customer supplied part or material; (2) Customer parts which are inspected by Bushman and returned without service or repair; (3) any product that has been subjected to misuse, neglect or accident; or (4) normal wearing parts or consumables.

### **REMEDY FOR BREACH OF THE LIMITED WARRANTY.**

Bushman will repair or replace any defective product or re-perform repairs or service on any item, part or assembly that was defectively performed. If the defective product or service cannot be replaced or repaired within a reasonable period of time, Bushman will provide a credit adjustment based on the purchase price of the product or cost of repair. Repair or replacement of defective products or services shall be Bushman's sole liability for breach of this Limited Warranty.

### **LIMITATION OF LIABILITY.**

Bushman's liability for a claim of any kind arising out of the manufacture, sale or use of any Bushman product or service shall in no case exceed the purchase price paid by Customer. In no event shall Bushman be liable to Customer for any special, indirect, incidental or consequential damages, however caused (including claims for loss of use, loss profits or income, or loss of opportunity), arising from the sale of products or services pursuant to this Agreement.

### **DELIVERY/FORCE MAJUERE.**

All sales are FCA, Point of Shipment (INCOTERMS 2015), unless otherwise agreed in writing. Title to goods shall transfer to Customer at the point of shipment. For all orders, delivery dates are estimates and are predicated on conditions existing at the time made. Bushman shall have no liability for shipment delays, breach of contract obligations, or damage to customer furnished material that result from an Act of God, war, riot, explosion, accident, act of government, work stoppage, default of subcontractor or supplier of materials, or any other cause beyond the reasonable control of Bushman. Acceptance of goods upon delivery shall be a waiver by Customer of any claim for damages on account of delays in delivery or performance.

### **CANCELLATION, SUSPENSION OR DELAY.**

Customer may cancel an order upon written notice to Bushman and payment of an agreed upon cancellation charge, which shall include all costs incurred by Bushman prior to the cancellation plus a reasonable profit. A purchase order may be suspended or delayed by Customer with Bushman's prior written consent. If Bushman agrees to a suspension or delay, Customer shall reimburse Bushman for all costs incurred up to the date of such suspension or delay, plus a reasonable profit. All other costs related to and risks incidental to storage, disposition and resumption of work shall be borne by Customer.

**CHANGES.** Approval of manufacturer's general arrangement drawing will constitute acceptance of the handling method and authority to manufacture. It is the responsibility of the Customer to ensure that the objects lifted during service are within the limits of size, shape, weight, configuration, strength, surface condition and temperature as stated in the original proposal. If Customer requests a change in a specification or design relating to any ordered product or any other modification or alteration to the order, the delivery schedules may be revised as necessary and an equitable adjustment may be made in the price if warranted. Alterations to the method of operation, design or construction of this equipment are at the user's risk unless authorized in writing by Bushman.

**CUSTOMER'S PROPERTY.** Prices and delivery of products for which the Customer furnishes material, patterns or tools are based on these items being received within the agreed time and in the quantities and conditions specified. Bushman assumes no liability or responsibility for loss or damage, from any cause whatsoever, to Customer's materials or parts delivered to Bushman for processing.

**BUSHMAN'S PROPERTY.** Except as otherwise specifically set forth in the scope of work provided as part of the proposal or quotation, all documents, including drawings, specifications, computer files, electronic media, data, engineering calculations, notes, and other documents and instruments prepared or furnished by Bushman (collectively the "Documentation") are the property of Bushman. Bushman shall retain all common law, statutory and other reserved rights, including copyright, applicable to the Documentation. The Documentation is not intended or represented to be suitable for use on any other project. Any reuse of the Documentation without written verification or adaptation by Bushman for the specific purpose intended is prohibited and will be at Customer's sole risk and without liability or legal exposure to Bushman. Customer agrees to defend, indemnify and hold Bushman harmless against all claims, damages, losses, and expenses (including reasonable attorneys' fees) arising from or in any way connected with the unauthorized use or modification of the Documentation by Customer or any person or entity that acquires or obtains the Documentation from or through Customer without the written authorization of Bushman.

**INDEMNITY.** Bushman will defend and indemnify Customer from any claims for bodily injury or death arising out of the use of the products or services provided by Bushman under this Agreement that occur as a result of the sole negligence or willful misconduct of Bushman. In no event shall Bushman be liable under this provision for claims arising out of the noncompliance with applicable safety standards, negligence or willful misconduct of Customer or its employees or agents.

**PATENT INDEMNITY.** Unless the design or specification for the product is being furnished by Customer, Bushman will defend any suit or proceeding brought against Customer which alleges that

Bushman's products, when employed in the manner intended by Bushman, constitutes an infringement of any previously issued US patent, provided that Bushman is notified promptly in writing of the claim and given authority, information and assistance for the defense of same. Bushman shall pay all damages and costs awarded against Customer as a result of such claim. If the product is held to constitute an infringement and its use in the manner intended by Bushman is enjoined, Bushman shall, at its expense, procure the right to continue using the product; replace it with non-infringing product; modify it so it becomes non-infringing; or remove it and refund the purchase price. In no event will Bushman be liable if the infringement is based on the use of the product for a purpose other than that for which it was sold by Bushman or based on a combination of the product with other products.

**ASSIGNMENT.** Customer may not assign the contract between Bushman and Customer without the prior written consent of Bushman.

**GOVERNING LAW.** The relationship between Customer and Bushman shall be governed by the laws of the State of Wisconsin, USA (without resort to its conflict of law rules). The provisions of the Uniform Commercial Code as adopted by Wisconsin, and not the United Nations Convention on Contracts for the International Sale of Goods, shall apply.

**DISPUTE RESOLUTION.** All claims or disputes of any kind arising out of the relationship between Customer and Bushman shall be finally settled by arbitration in Milwaukee, Wisconsin, USA, under the Rules of the American Arbitration Association by one or more arbitrators appointed in accordance with said Rules applying these Terms and Conditions of Sale and consistent provisions of the laws (except conflict of law rules) of the State of Wisconsin, USA. The language to be used in the arbitration proceeding shall be English. The prevailing party shall be entitled to recover its costs, including reasonable attorneys' fees.

**EXPORT CONTROL.** In the event that U.S. or local law requires export authorization for the export or re-export of any Bushman product or associated technology, no delivery can be made until such export authorization is obtained, regardless of any otherwise promised delivery date. In the event that any required export authorization is denied, Bushman will be relieved of any further obligation relative to the sale and/or license and delivery of the product(s) subject to such denial without liability of any kind relative to Customer or any other party. Bushman will not comply with boycott related requests except to the extent permitted by U.S. law and then only at Bushman's discretion.